

# EXHIBIT E

UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF NEW YORK

|                            |   |                  |
|----------------------------|---|------------------|
| ASSURED GUARANTY MUNICIPAL | ) |                  |
| CORP., f/k/a FINANCIAL     | ) |                  |
| SECURITY ASSURANCE INC.,   | ) |                  |
| Plaintiff,                 | ) |                  |
|                            | ) | Case No.         |
| vs.                        | ) | 11-CV-2375 (JSR) |
|                            | ) |                  |
| FLAGSTAR BANK, FSB;        | ) |                  |
| FLAGSTAR CAPITAL MARKETS   | ) |                  |
| CORPORATION; and FLAGSTAR  | ) |                  |
| ABS, LLC,                  | ) |                  |
| Defendants.                | ) |                  |
|                            | ) |                  |

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DEPOSITION OF DAVID WILLIAMS

New York, New York

November 8, 2011

Reported By:

CATHI IRISH, RPR, CLVS, CCR

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2 setting aside sufficient capital in order to cover  
3 any losses it may incur over transactions that it  
4 was insuring?

5 MR. BUCHDAHL: Objection to form.

6 THE WITNESS: Yeah, I think that's not  
7 exactly correct. The -- the business model  
8 was not set up to absorb losses. It was a  
9 zero loss underwriting model so the rating  
10 agencies, every deal was rated at least BBB,  
11 which under the rating agency's own  
12 assumptions were effectively, you know, base  
13 case zero loss scenarios. So I think your  
14 question is not completely accurate.

15 BY MS. RENDON:

16 Q. I appreciate that clarification. So  
17 let's go back to where I think you were pointing  
18 out the inaccuracy, which I think what you were  
19 referring to is the FSA's business model was not  
20 designed to actually absorb losses; is that  
21 correct?

22 A. I did not say that. I said it was a  
23 zero loss underwriting model.

24 Q. Okay. And what does that mean?

25 A. Unlike a property and casualty company

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2 that has a certain amount of loss based in their  
3 model, we were assuming zero loss on every  
4 transaction that we did.

5 Q. How did FSA feel comfortable assuming  
6 zero loss on every transaction that it did?

7 A. Comfortable? What does that mean?

8 Q. I'm assuming that -- you said FSA  
9 assumed a zero loss on every transaction that you  
10 insured; is that correct?

11 MR. BUCHDAHL: Objection to form.

12 THE WITNESS: That was the  
13 structuring/underwriting position that the  
14 firm took.

15 Said another way, we never did a deal  
16 assuming we were going to take loss on it and  
17 say oh, that's great, you know, blah, blah,  
18 you know, there's three reasons why this is  
19 okay. That was never the case.

20 BY MS. RENDON:

21 Q. Ultimately when the housing market  
22 turned though, FSA did start taking losses on  
23 transactions that it insured, correct?

24 MR. BUCHDAHL: Objection, form.

25 THE WITNESS: Yes.

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2 of FSA?

3 A. As a direct report?

4 Q. No, or you can explain to me as  
5 indirect or direct.

6 A. I mean the president of the company,  
7 ultimately I reported to him.

8 Q. Maybe you can explain the lines of  
9 reporting.

10 A. Sure. My boss was a gentleman by the  
11 name of Rick Holzinger. He was in charge of the  
12 four structured finance groups and he reported to  
13 the president of the company.

14 Q. And RMG was one of the four structured  
15 finance groups Mr. Holzinger was managing?

16 A. Correct.

17 Q. And then you were the head of RMG?

18 A. Correct.

19 Q. Do you recall Mr. Holzinger ever  
20 consulting you or seeking your opinion about what  
21 was transpiring in the housing market in 2007 and  
22 2008?

23 A. No.

24 Q. You don't recall him ever asking you  
25 that question?

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2 BY MS. RENDON:

3 Q. You said that what does the collateral  
4 look like. What would FSA do to understand what  
5 the collateral would look like?

6 A. We would get a tape and our tape guy  
7 would split this up into various categories. The  
8 normal things, geography, lien status. Obviously  
9 on these deals they are second liens, but lien  
10 status, debt to income ratio, LTV, credit score,  
11 owner occupancy, I'm trying to -- that's  
12 probably -- those are probably some of the big  
13 things. That's probably -- those are probably the  
14 big items.

15 Q. And would the group just accept what  
16 was on the data tape that came in the door from  
17 the issuer or would FSA do more work to verify the  
18 accuracy of that information?

19 A. Well, two things. The accountants on  
20 the deal would generally do a sample for data  
21 accuracy only. And then we would have a file  
22 diligence that would do data accuracy as well as  
23 underwriting, does it meet the guidelines, those  
24 kinds of things.

25 MR. BUCHDAHL: We need to take a break

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2 for data accuracy as well. In addition, would be  
3 checking the validity of the issuer's own  
4 underwriting. And we would also map out our own  
5 -- FSA's own credit underwriting guidelines.

6 Q. What do you mean by that last component  
7 there, FSA would also map out its own credit  
8 underwriting guidelines, what do you mean by that?

9 A. FSA had its own guidelines that we  
10 liked to underwrite loans to, mainly to map  
11 portfolios against our database.

12 Q. And what would -- and I understand you  
13 can't sit here right now and cite to me chapter  
14 and verse of what those underwriting guidelines  
15 contain but can you give me an idea what were the  
16 kinds of things those underwriting guidelines  
17 covered? And now I'm talking about the internal  
18 FSA underwriting guidelines.

19 A. Sure. We assigned grades to  
20 collateral, ability to pay, and credit, and an  
21 overall loan grade.

22 Q. And I guess that -- and that would be  
23 the final result of this -- -- well, strike that.

24 In coming up with the overall loan  
25 grade and grading collateral, ability to pay,

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2 credit, was that based solely on FSA's own  
3 internal credit underwriting guidelines or a  
4 combination of the due diligence that was  
5 performed on the issuer's guidelines as well as  
6 the FSA's own underwriting guidelines?

7 A. Generally speaking, the FSA  
8 underwriting guidelines would produce grades based  
9 on the FSA underwriting guidelines.

10 Q. And I guess my question is: What are  
11 the FSA underwriting guidelines? Can you describe  
12 those for me? What were the kinds of things that  
13 were covered by them?

14 MR. BUCHDAHL: Objection to form, asked  
15 and answered.

16 THE WITNESS: I think I answered that.  
17 We would give a credit grade, we would assign  
18 a collateral grade, and we would assign an  
19 ability to pay grade.

20 BY MS. RENDON:

21 Q. I appreciate -- I understand that. So  
22 I guess my question is: Did the guidelines give  
23 guidance as to what your contract underwriter was  
24 supposed to be looking at in assigning those  
25 grades?



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2 Q. Who drafted them?

3 A. People before me.

4 Q. And they would be provided to the  
5 contract underwriters that were assigned to do due  
6 diligence on the collateral in a transaction?

7 A. I don't know that to be a fact but that  
8 is a reasonable assumption.

9 Q. You'd assume that?

10 A. That's correct.

11 Q. And was it your understanding that the  
12 contract underwriters would also get the  
13 underwriting guidelines of the issuer?

14 A. That's my understanding.

15 Q. And they would underwrite both sets of  
16 loans -- well, re-underwrite the loans to the  
17 issuer's underwriting guidelines and then  
18 separately look at the loans through the lens of  
19 FSA's own internal underwriting guidelines?

20 A. That is correct.

21 Q. You indicated that they would do that  
22 type of re-underwriting to the issuer guidelines  
23 as well as underwriting to FSA's only internal  
24 credit underwriting guidelines on a sample of  
25 loans; is that correct?

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2 A. Yes.

3 Q. And you said it was typically 2- to  
4 300; is that right?

5 A. It was a general comment. I don't know  
6 what it was. That seems reasonable.

7 Q. Okay.

8 The sample, how do you understand the  
9 sample of loans was selected?

10 A. On this deal, I don't know the  
11 specifics. General commentary would be there  
12 would be a random selection and targeted --  
13 targeted loans selected.

14 Q. And the targeted loans, would that be  
15 what I think I've seen referred to as an adverse  
16 selection of loans?

17 A. It -- it -- it -- broadly speaking,  
18 yes.

19 Q. What is it that I don't seem to be  
20 capturing?

21 A. Well -- well, there were -- and let's  
22 call it beginning in 2003 or what have you,  
23 many -- many states, county, cities,  
24 jurisdictions, started producing their own high  
25 cost statutes and so the TILA rules of reg Z were

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2 no longer the only standard to be met for high  
3 cost loans. So there were targeted sampling to  
4 deal with whatever the various jurisdictions were.  
5 The first state was Georgia. After that, I can't  
6 remember what other states started doing things.

7 Q. Okay. The sample that was chosen  
8 through the random process, as compared to what I  
9 think you called the targeted selection, the  
10 random selection, that was designed to be  
11 representative of the loans in the broader  
12 transaction?

13 A. Yes.

14 Q. And how was that achieved? How was  
15 that done to your knowledge?

16 A. Like physically?

17 Q. What I mean is how would -- was there a  
18 computer process that would -- a random number  
19 generator or something that would occur that would  
20 help generate a random representative sample?

21 A. Yes, I believe that is -- I don't know  
22 the computer model but yes, our collateral analyst  
23 would select the loan sample through a computer  
24 model of some sort.

25 Q. And it was designed to be a random

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2 representative sample of the broader collateral in  
3 the transaction?

4 A. It was designed to be random.

5 Q. Was it designed to also be  
6 representative?

7 MR. BUCHDAHL: Objection to form.

8 THE WITNESS: I believe that to be the  
9 case.

10 BY MS. RENDON:

11 Q. Who was -- oh, and that's  
12 Mr. Hachikian, is that the collateral analyst who  
13 you think --

14 A. Yes.

15 Q. -- was responsible for doing that?

16 A. Yes.

17 Q. Okay. Do you know if Mr. Hachikian  
18 worked on the Flag -- the two Flagstar  
19 transactions?

20 A. I don't know for sure.

21 Q. Okay.

22 I'm going to show you a -- our first  
23 document. How about that?

24 A. Wonderful.

25 MS. RENDON: A new deposition

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2 experience so you can say you've had the whole  
3 array. I'm going to show you, and I guess  
4 we're marking each exhibit as the witness's  
5 name with an exhibit number; is that correct,  
6 Jacob?

7 MR. BUCHDAHL: That's what you did last  
8 time.

9 MS. RENDON: So we'll call this  
10 Williams 1.

11 (Williams Exhibit 1, document Bates  
12 labeled AGM06167887 through 936, marked for  
13 identification.)

14 BY MS. RENDON:

15 Q. And Mr. Beard, if you could kind of  
16 take a look at that and just familiarize yourself  
17 generally with the e-mail and the attachments to  
18 the e-mail.

19 And just while Mr. -- I think I just  
20 called you Mr. Beard. While Mr. Williams looks at  
21 this document, which we've marked as Williams 1,  
22 I'll just identify it for the record as a cover  
23 e-mail bearing Bates number AGM06167887, and  
24 including an attachment that begins at AGM06167888  
25 and running through 67932.

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2 Q. And the base case break even is the  
3 highest percentage of defaults the structure can  
4 withstand before FSA has to start paying out  
5 claims; is that correct?

6 A. That is correct.

7 Q. So effectively you had 3.1 percent  
8 additional coverage above your worse case  
9 scenario?

10 MR. BUCHDAHL: Objection to form.

11 THE WITNESS: Not correct. We had 3.1  
12 times the 4.31.

13 BY MS. RENDON:

14 Q. Okay. To protect against -- and  
15 this -- well, strike that.

16 Was that form of coverage designed --  
17 or strike that.

18 Was that form of coverage part of what  
19 you referred to I think before as the zero loss  
20 underwriting model of FSA?

21 A. Yes.

22 Q. If you had used solely the RMG loss  
23 model of 9.94 percent, that would have caused  
24 there to have been additional loss coverage and  
25 first loss protection built into the structure?

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2 A. That's one conclusion, yes. The other  
3 conclusion would be there would have been 1.4  
4 times coverage.

5 Q. Would you have done a deal at 1.4 times  
6 coverage?

7 A. Probably not.

8 Q. Let me ask you to turn to what we've  
9 marked as Williams Exhibit 11. You should have  
10 that premarked in front of you.

11 A. Yes.

12 Q. Can I ask you to identify for me what  
13 you understand this document to be?

14 A. These would be the minutes from the MRC  
15 for the 2005-1 transaction.

16 Q. And what do you understand is reflected  
17 in the minutes?

18 A. Generally speaking, there's a brief  
19 description of the transaction and the discussion  
20 regarding the salient points.

21 Q. And it's your understanding that these  
22 minutes are created in the regular course of FSA's  
23 business?

24 A. Yes.

25 Q. Let me ask you to -- well, it says